



New York State Insurance Fund
Procurement Unit

December 23, 2019

The following Q&A will serve as Amendment #1 to NYSIF's Request for Proposals (RFP) for Diagnostic Testing Services, bid number 2019-32-INS. Material in this Amendment supersedes any contradictory material in the RFP.

Please note that the due date for the submission of bids **remains unchanged**.

All bids are due 1/10/20, by 2:00 p.m.(eastern).

Sincerely,

A handwritten signature in black ink that reads "Alexandria Romano".

Alexandria Romano
Contract Management Specialist 2

Diagnostic Testing Services

RFP # 2019-32-INS

Amendment 1

Question #	RFP Page #	RFP Section and Sub-Section Reference #/Heading	Question	NYSIF Response
1			Can a single corporate entity have 2 or more DTNs approved by NYSIF?	Yes, however each DTN must submit its own proposal. Per RFP Section 2.1.14. a bidder may only submit a proposal under a single FEIN/Tax ID number.
2	15	2.1	Will NYSIF flag and hold bills sent directly to NYSIF by Providers? Please explain the payment process when bills are received by NYSIF directly from providers	NYSIF will not hold and flag bills sent directly by a provider. NYSIF is responsible by statute to object, part pay or pay in full within a specified time frame. If the first bill received is directly from a provider then they will be paid as required by the fee schedule or adjusted per any other network reductions (see RFP Section 2.1.15.)
3	15	2.1	At which rate, Fee schedule or Bill Charges, would NYSIF be paying a provider directly that was scheduled through the bidder? The logic behind the question is that NYSIF paying an affiliated network provider directly may disincentivize a provider from joining and/or continuing to participate in a Diagnostic Testing Network (DTN).	Fee Schedule subject to any other network reductions.
4			Will patient's be required to utilize the NYSIF DTN's if the DTN meets the NY requirements?	There is no current requirement for claimants to utilize the approved DTNs.
5	8	Section 1, 1.3- Summary of NYSIF's Policy and Prohibition Regarding Permissible Contacts During a Covered Procurement	Please clarify if the Bidder can make contact to individuals for current partnership related questions not related to this request for proposal (RFP).	Bidders may make contact to individuals regarding any current partnership questions but may not discuss the RFP (See RFP Section 1.3 and Exhibit B, Clause 39.w.).

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6	13, 15	Section 2, 2.1- Mandatory Requirements and 2.2- Services to be Provided	In the directions portion for Section 2, 2.1 and 2.2, it indicates that each proposal response should cite the particular RFP section and paragraph being addressed. Please clarify if by entering a response for each numbered item (2.1 #1-15 and 2.2 # 1-2) meets this requirement.	Yes, this meets the requirement. The Evaluation Team need to be able to clearly see in your proposal which requirement is being addressed.
7	14	Section 2, 2.1- Mandatory Requirements, #13	Requirement #13 indicates that vendor invoices will not be paid should they be received under alternate FEIN/Tax ID numbers(TINS). If secondary TINS are utilized for different levels of pricing (i.e. retro), please advise if those invoices with the secondary TINs will be denied. If we are to include them in our response, please advise if we should just detail in our response how and when they will be used?	Per Section 2.1., Mandatory Requirement #13 and #14, Vendor invoices will not be paid should they be received under alternate FEIN/Tax ID numbers such as a subsidiary entity, that do not match the FEIN/Tax ID number used in the submission of the bid proposal. Bidders may only submit a proposal under a single FEIN/Tax ID number. However, if a Provider bills NYSIF directly and is a member of NYSIF's contracted DTNs, a bill may be reclaimed from the PPO network retrospective review at that contracted rate under a different FEIN/Tax ID.

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8	19	Section 2, 2.9-Subcontracting	Bidder provides a scheduling and coordination service, which Bidder does not intend to subcontract to any third party. For the avoidance of doubt, independently contracted providers with which Bidder schedules ancillary diagnostic services and other third parties Bidder engages to fulfill back office support functions (e.g., maintenance, janitorial, printing, software, data hosting and other similar providers) are independent contractors of Bidder and each maintain their own employees and equipment used in furtherance of their service delivery. Therefore, Bidder does not consider such independent providers to be subcontractors or agents of Bidder for purposes of this RFP and any resulting contract(s). Can you please confirm that such independent providers shall not be deemed subcontractors or agents of Bidder for purposes of this RFP and any resulting contract(s)?	Confirmed.
9	109	Appendix S	Appendix S indicates that the contract does not offer sufficient opportunities to set specific goals for participation by Service-Disabled Veteran-Owned Business (SDVOB). We are also finding there are very limited provider to contract with to meet any goal so we do not have many, if any, to list on the form. Would it be acceptable to reference a plan of how we will continually service for these providers to add to our network?	There is a 0% SDVOB goal on this procurement. Should your firm determine that you have an SDVOB firm you would like to subcontract with for this contract, please complete Appendix S, Form S-100. NYSIF does not require a plan on how you will continually service for these providers to add to our network.
10	122	Appendix Z	If pricing is different per region, can additional pages of Appendix Z be used since it's a single template?	A single fee schedule should be submitted, NYSIF will not accept multiple fee schedules for different regions.

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11		General	<p>On December 5, 2019 the below email was received but no additional RFP was posted. Please clarify if there were any changes made to the original RFP that was posted on November 21,2019.</p> <p>From: Alexandria Romano <aromano@nysif.com> On Behalf Of contracts Sent: Thursday, December 5, 2019 9:03 AM Subject: NYSIF 2019-32-INS - Diagnostic Testing Services RFP Release</p> <p>A Request for Proposals (RFP) for 2019-32-INS Diagnostic Testing Services for the New York State Insurance Fund (NYSIF) has been posted on NYSIF's website at www.nysif.com/procurement. Please email questions to contracts@nysif.com.</p>	No changes were made, this was a notification to firms that an RFP has been posted to our website.
12		General	Please provide the diagnostic spend for 2018.	Not material to this RFP. Historical information on 2017 and 2018 testing volumes are outlined in the Appendix Z.