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518.437.4360 | [nysif.com](http://nysif.com)

10/29/20

The following Q&A will serve as Amendment #2 to NYSIF's Request for Quotes (RFQ) for Cisco Open DNS, bid number 2020-107-IT. Material in this Amendment supersedes any contradictory material in the RFP.

Please note that the due date for the submission of bids remains the same.

All bids are due 11/10/20, by 2:00 p.m.(eastern).

Sincerely,

A handwritten signature in black ink, appearing to read "V. Ginardi", is written over a light blue horizontal line.

Vincent Ginardi  
Contract Management Specialist 2

**Cisco Open DNS  
RFQ #2020-107-IT  
Amendment 1**

Question #	RFQ Page #	RFQ Section and Sub-Section Reference #/Heading	Question	NYSIF Response
1	117	Fee Schedule Proposal	The UMBRELLA -SUB is the top level SKU with no true cost associated with it. For that reason only 2 of the 3 line items will have a quote. Please confirm that this is correct.	Correct however it has to be on the RFQ; Just with a \$0.00 amount.
2	117	Appendix Z	We strongly suggest that you move to DNS Adv – it's truly the best "bang for your buck." This would give NYSIF access to all of Umbrella API's, integration with SecureX, and Included enhanced support	No, we prefer to stick with the Insight level of coverage.
3	117	Appendix Z	Should you choose the above suggestion, the part# would be UMB-SEC-SUB, UMB-DNS-ADV-K9, SVS-UMB-SUP-E	N/A
4	2	Section 4. Calendar	CISCO does not allow Umbrella quotes to be built more than 90 days out. Why would you like a quote now since the expected term start is in Mar?	This purchase is subject to AG/OSC approval. NYSIF wanted to begin the renewal process as early as possible to ensure a new contract could be in place before the expiration of the current term. Vendors can reach out to Greg Girgenti (ggirgent) <ggirgent@cisco.com> for quotes.
5	2	Section 4. Calendar	While we understand the award is subject to approval, could we know an approximate/estimated order date?	The term start date is 3/27/21.
6	N/A	N/A	Assume Payment is made upfront for all 3 years. Please clarify	Payments are made annually.
7	N/A	N/A	Would you encourage invoice assignment to creditors?	N/A
8	N/A	N/A	Would you consider waiving any notary requirements until after contract award?	Vendors must complete all appendices. Notaries can be obtained electronically.

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9	N/A	N/A	Assume digital signature is an accepted form now-a-days. Please clarify	Confirmed.
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