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January 10, 2022

The following (Q&A) will serve as Amendment #1 to NYSIF's Request for Quotes (RFQ) for Tricentis Licenses and Cloud Services, bid #2021-72-IT. Material in this Amendment supersedes any contradictory material in the RFQ.

All bids are due 1/21/2022, by 2:00 p.m.(eastern).

Sincerely,

A handwritten signature in black ink, appearing to be "JA", written over a faint circular stamp.

Jessica Alber
Contract Management Specialist

Tricentis Software and Cloud Services

RFQ #2021-72-IT

Amendment 1

| Company | Question # | RFQ Page # | RFQ Section and Sub-Section Reference #/Heading | Question | NYSIF Response |
|---------|------------|------------|--|--|---|
| | 1 | | | Whether companies from Outside USA can apply for this? (like, from India or Canada) | As long as the Bidder is certified to do business in NYS, and a NYS small business certified as Minority or Women Owned Business pursuant to Article 15-A or small businesses certified as Service-Disabled Veteran Owned Businesses pursuant to Article 17-B of the New York State Executive Law, physical location of the Bidder does not make a difference. Bidders must be prepared to present evidence of MWBE/SDVOB certifications and legal authority to do business in New York State. Please see Section 33 of Appendix B. |
| | 2 | | | Whether we need to come over there for meetings? | If a meeting is necessary, it will be held virtually. |
| | 3 | | | Can we perform the tasks (related to RFP) outside USA? (like, from India or Canada) | Yes, as long as the Bidder is fully capable to meet our needs as outlined in the RFQ from outside of the USA. Regardless of location, Bidders must be prepared to present evidence of legal authority to do business in New York State. Please see Section 33 of Appendix B. |
| | 4 | | | Can we submit the proposals via email? | Yes, please see Section 15 in the RFQ document for more information. |
| | 5 | | | "This procurement opportunity is limited to New York State small businesses certified as Minority or Women Owned Businesses pursuant to Article 15-A or small businesses certified as Service-Disabled Veteran Owned Businesses pursuant to Article 17-B of the New York State Executive Law." We are a Michigan based Minority Owned Company. Could you please check for any feasibility that we can participate in the bid and to submit our pricing. | As long as the Bidder is certified to do business in NYS, and a NYS small business certified as Minority or Women Owned Business pursuant to Article 15-A or small businesses certified as Service-Disabled Veteran Owned Businesses pursuant to Article 17-B of the New York State Executive Law, physical location of the Bidder does not make a difference. Bidders must be prepared to present evidence of MWBE/SDVOB certifications and legal authority to do business in New York State. Please see Section 33 of Appendix B. |

Tricentis Software and Cloud Services

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| | 6 | | | Do you have a POC at Tricentis I could reach out to? | Please find the Tricentis Points of Contact under Section 11 in our RFQ document. |