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March 17, 2025

The following (Q&A) will serve as Amendment #1 to NYSIF's Invitation for Bids (IFB) for PingOne MFA Cloud Licenses, bid number 2025-18-IT. Material in this Amendment supersedes any contradictory material in the IFB.

Please note that the due date for the submission of bids **remains unchanged**.

All bids are due 3/31/2025, by 2:00 p.m.(eastern).

Sincerely,

A handwritten signature in black ink that reads "Ryan Cerone".

Ryan Cerone
Contract Management Specialist II

PingOne MFA Cloud Licenses

IFB #2025-18-IT

Amendment 1

Question #	IFB Page #	IFB Section and Sub-Section Reference #/Heading	Question	NYSIF Response
1	Fee Schedule Appendix Z		The RFP specifies a contract period of three years; however, Appendix Z – Fee Schedule Proposal does not provide a breakdown for pricing by year. I am able to provide a three-year quote broken down by year and billed annually.	Please see the updated Appendix Z - Fee Schedule that has been uploaded to the NYSIF website.
2	Fee Schedule Appendix Z		Could you please clarify how Appendix Z should be completed to accurately reflect this pricing structure?	The updated Appendix Z - Fee Schedule has input for each of the three years.
3			Can we submit the quote through email?	Yes.
4			I am writing to kindly request the quotation data for PingOne MFA Cloud Licenses advertise on NYS Reporter.	Please reach out to Douglas Eastin at Ping for quotation information at douglaseastin@pingidentity.com
5	Page 8 of 15	CONTRACT BILLINGS	What is the expected Payment cycle (Net30), upon contract award?	Net 30.
6	Page 8 of 15	CONTRACT BILLINGS	Will NYSIF honor Invoice dates of 10/1/2026 and 10/1/2027 for years 2 and 3 of support?	Yes.
7	129-131	Appendix Z	Quote received from vendor is Yearly based, While Appendix Z is issues by line and cost is expected per unit. Can you please confirm if Appendix Z can be amended to match yearly based.	Please see the updated Appendix Z - Fee Schedule that has been uploaded to the NYSIF website.

**PingOne MFA Cloud Licenses
IFB #2025-18-IT
Amendment 1**

Question #	IFB Page #	IFB Section and Sub-Section Reference #/Heading	Question	NYSIF Response
8	14	Section 2.3	Section 2.3 Cost . Invoicing has mentioned "Billing shall be submitted monthly" . Can you please confirm if NYSIF is expecting billing monthly for 3 years or term of this contract instead of Annually billed yearly. (Vendor is expecting Billing Yearly so want to confirm)	Yes, NYSIF will accept invoices for a full year billing by the awarded vendor.
9	129,130,131	Appendix -Z	Fee Schedule is expected to broken down by unit cost and final cost per line item. Can you please confirm if this is required in this way or total cost can be shared directly. As vendor has share yearly cost as one cost instead of cost broken down by each line item.	Please see the updated Appendix Z - Fee Schedule that has been uploaded to the NYSIF website. This updated Appendix Z does allow for a breakdown per item with a yearly total at the end of each year.
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**APPENDIX Z
FEE SCHEDULE PROPOSAL**

**PingOne MFA Cloud licenses
BID #2025-18-IT**

Bidder	_____	Contact	_____
DBA, if any	_____	Title	_____
Federal ID #	_____	Email Address	_____
Type of Firm	_____	Telephone #	_____
Address	_____	Fax #	_____
	_____	Web Address	_____

Bid prices shall be "all inclusive". All prices shall include all direct and indirect costs, including, but not limited to, direct labor costs, overhead, fee or profit, clerical support, equipment, materials, supplies, managerial (administrative) support, system maintenance, system trouble shooting and modifications, all documents, reports, forms, reproduction and any other costs.

Bidders are not to change, delete, or make any additions to this form, and are to supply only the bid information that is required. If any changes, deletions, or additions are made by the bidder, or if all of the required bid information is not provided, then at NYSIF's discretion, the bid may be disqualified.

Year 1 Pricing						
Line Item	Name	Product Description	SKU	Quantity	Unit Cost	Cost
1	PingOne Advanced Services - Single Sign-On	PingOne Advanced Services - Single Sign-On powered by PingFederate - Customer Identities Single Sign-On (PingFederate SaaS and PingOne Service): - Subscription-based - For use with 'Customer' Identities only - Includes support	SSO-PF-CS-I-S-PCPT	1,000,000		
2	PingOne Advanced Services - Directory & Data Store	PingOne Advanced Services - Directory & Data Store powered by PingDirectory - Customer Identities Ping Directory & Data Server Software - Subscription-based - For use with identities associated with 'Customer' Identities only - Includes support	DIR-DS-CS-I-S-PCPT	1,000,000		

3	PingOne Advanced Services - Access Security	PingOne Advanced Services - Access Security powered by PingAccess - Customer Identities Access Security (PingAccess Software): - Subscription-based - For use with 'Customer' Identities only - Includes support	ACC-PA-CS-I-S-PCPT	1,000,000		
4	PingOne Advanced Services- Subscription-based Service	PingOne Advanced Services- Subscription-based Service - Includes one production and two development environment in one region, sized based on identity quantities - Includes support	PCPT-CS	1,000,000		
5	PingOne Advanced Services Additional Sandbox Environment	PingOne Advanced Services Additional Sandbox (Test) Environment - Customer Identities	AS-ADDS-CS-E-S-PCPT	1		
6	PingOne Advanced Services Additional Tenant	PingOne Advanced Services Additional Tenant (Region) - Customer Identities	AS-ADDT-CS-E-S-PCPT	1		
7	PingOne MFA - Customer Identities Strong Authentication	PingOne MFA - Customer Identities Strong Authentication (PingID Service): - Subscription-based - For use with 'Customer' Identities only - Includes support	PIS-MFA-CS-I-S	1,000,000		
8	Elite Customer Care Package	Elite Customer Care Package as further described in the Support Policy. Includes a Technical Account Manager (TAM) as defined in the attached exhibit.	SUP-ELITE-TAM	1		
9	PingOne Protect	PingOne Protect - For use with Customer Identities only - Subscription-based Service	PRO-BAS-CS-T-S-PIS	1,000,000		

10	PingOne Protect Implementation Services	Provide assistance with initial Threat Protection deployment, configuration, and tuning artificial intelligence (AI) and machine learning (ML) models.	PS-IMPL-QS-THREAT	1		
Year 1 Total						\$

Year 2 Pricing						
Line Item	Name	Product Description	SKU	Quantity	Unit Cost	Cost
1	PingOne Advanced Services - Single Sign-On	PingOne Advanced Services - Single Sign-On powered by PingFederate - Customer Identities Single Sign-On (PingFederate SaaS and PingOne Service): - Subscription-based - For use with 'Customer' Identities only - Includes support	SSO-PF-CS-I-S-PCPT	1,000,000		
2	PingOne Advanced Services - Directory & Data Store	PingOne Advanced Services - Directory & Data Store powered by PingDirectory - Customer Identities Ping Directory & Data Server Software - Subscription-based - For use with identities associated with 'Customer' Identities only - Includes support	DIR-DS-CS-I-S-PCPT	1,000,000		
3	PingOne Advanced Services - Access Security	PingOne Advanced Services - Access Security powered by PingAccess - Customer Identities Access Security (PingAccess Software): - Subscription-based - For use with 'Customer' Identities only - Includes support	ACC-PA-CS-I-S-PCPT	1,000,000		
4	PingOne Advanced Services-Subscription-based Service	PingOne Advanced Services-Subscription-based Service - Includes one production and two development environment in one region, sized based on identity quantities - Includes support	PCPT-CS	1,000,000		

5	PingOne Advanced Services Additional Sandbox Environment	PingOne Advanced Services Additional Sandbox (Test) Environment - Customer Identities	AS-ADDS-CS-E-S-PCPT	1		
6	PingOne Advanced Services Additional Tenant	PingOne Advanced Services Additional Tenant (Region) - Customer Identities	AS-ADDT-CS-E-S-PCPT	1		
7	PingOne MFA - Customer Identities Strong Authentication	PingOne MFA - Customer Identities Strong Authentication (PingID Service): - Subscription-based - For use with 'Customer' Identities only - Includes support	PIS-MFA-CS-I-S	1,000,000		
8	Elite Customer Care Package	Elite Customer Care Package as further described in the Support Policy. Includes a Technical Account Manager (TAM) as defined in the attached exhibit.	SUP-ELITE-TAM	1		
9	PingOne Protect	PingOne Protect - For use with Customer Identities only - Subscription-based Service	PRO-BAS-CS-T-S-PIS	1,000,000		
10	PingOne Protect Implementation Services	Provide assistance with initial Threat Protection deployment, configuration, and tuning artificial intelligence (AI) and machine learning (ML) models.	PS-IMPL-QS-THREAT	1		
Year 2 Total						\$

Year 3 Pricing						
Line Item	Name	Product Description	SKU	Quantity	Unit Cost	Cost
1	PingOne Advanced Services - Single Sign-On	PingOne Advanced Services - Single Sign-On powered by PingFederate - Customer Identities Single Sign-On (PingFederate SaaS and PingOne Service): - Subscription-based - For use with 'Customer' Identities only - Includes support	SSO-PF-CS-I-S-PCPT	1,000,000		
2	PingOne Advanced Services - Directory & Data Store	PingOne Advanced Services - Directory & Data Store powered by PingDirectory - Customer Identities Ping Directory & Data Server Software - Subscription-based - For use with identities associated with 'Customer' Identities only - Includes support	DIR-DS-CS-I-S-PCPT	1,000,000		
3	PingOne Advanced Services - Access Security	PingOne Advanced Services - Access Security powered by PingAccess - Customer Identities Access Security (PingAccess Software): - Subscription-based - For use with 'Customer' Identities only - Includes support	ACC-PA-CS-I-S-PCPT	1,000,000		
4	PingOne Advanced Services- Subscription-based Service	PingOne Advanced Services- Subscription-based Service - Includes one production and two development environment in one region, sized based on identity quantities - Includes support	PCPT-CS	1,000,000		
5	PingOne Advanced Services Additional Sandbox Environment	PingOne Advanced Services Additional Sandbox (Test) Environment - Customer Identities	AS-ADDS-CS-E-S-PCPT	1		
6	PingOne Advanced Services Additional Tenant	PingOne Advanced Services Additional Tenant (Region) - Customer Identities	AS-ADDT-CS-E-S-PCPT	1		

7	PingOne MFA - Customer Identities Strong Authentication	PingOne MFA - Customer Identities Strong Authentication (PingID Service): - Subscription-based - For use with 'Customer' Identities only - Includes support	P1S-MFA-CS-I-S	1,000,000		
8	Elite Customer Care Package	Elite Customer Care Package as further described in the Support Policy. Includes a Technical Account Manager (TAM) as defined in the attached exhibit.	SUP-ELITE-TAM	1		
9	PingOne Protect	PingOne Protect - For use with Customer Identities only - Subscription-based Service	PRO-BAS-CS-T-S-P1S	1,000,000		
10	PingOne Protect Implementation Services	Provide assistance with initial Threat Protection deployment, configuration, and tuning artificial intelligence (AI) and machine learning (ML) models.	PS-IMPL-QS-THREAT	1		
Year 3 Total					\$	
GRAND TOTAL (3 YEARS)					\$	

Signature: _____ Title: _____

Typed Name: _____ Date: _____